

**Schuyler County Industrial Development Agency
910 South Decatur Street, Watkins Glen, NY 14891
Meeting Minutes
March 9, 2022**

Call Meeting to Order: The meeting of the Schuyler County Industrial Development Agency (SCIDA) was called to order at 5:02 pm Carl Taber.

Roll Call:	Hon. Carl Blowers Carl Taber John Terry Margaret Lawrence Kristin Van Horn Laury Ward Chad Hendrickson Kevin Murphy	Schuyler County Legislature Chairman Vice Chairman Treasurer Director, County Planning Secretary Member Retired
Excused:	Mark Taylor	Member
Guests:	Fonda Chronis Evan Cleveland	Schuyler County Insero
SCOPED Staff:	Judy McKinney Cherry Yvonne Zhao	CFO/CEO Sr. Econ & Community Dev. Specialist

Public Comment

Fonda Chronis commented that he would be leaving early due to other responsibilities. Since Village Marina Lease will be discussed, he recommends the board to give Judy McKinney Cherry full authorization for lease negotiation.

Minutes

A motion was made by Carl Blowers to approve the minutes of the February 2022 meeting, second by John Terry. Motion carried, unanimously.

Financial Statements

Margaret Lawrence reviewed the January 2022 financials.

A motion was made by John Terry to approve the January 2022 financial statements, second by Chad Hendrickson. Motion carried, unanimously.

New Business

2021 Financial Report

Evan Cleveland presented the audit findings and financial details for fiscal year 2021. Margaret

Lawrence moved to approve the 2021 financial report, second by Carl Blowers. Motion carried, unanimously.

2021 Annual Accomplishments and Operations Report

Judy McKinney Cherry presented the report. The governance committee has discussed the report in the committee meeting. Some edits were needed in the board member contact section. Laury Ward moved to accept the edits and accept the report, Chad Hendrickson seconded. Motion carried, unanimously.

2021 Mission Statement and Measurement Report

Judy McKinney Cherry presented the report. Carl Blowers moved to accept the report, second by Chad Hendrickson. Motion carried, unanimously.

2021 Investment Report

Judy McKinney Cherry presented the report. Carl Blowers moved to accept the report, second by John Terry. Motion carried, unanimously.

Property Disposition Guidelines

Judy McKinney Cherry reviewed the guidelines with the board.

A.B.O./PAAA Updates

There was no update.

Committee Reports

Finance Committee

The committee did not meet.

Governance Committee

Governance committee met and approved the reports recommended and adopted by the board.

Audit Committee

The committee met to review the 2021 audit report. The committee made a motion to accept the draft and recommended to the board.

Old Business

Lin-Zhu Commercial Company Initial Project Resolution

Public hearing occurred at 4pm on March 9, 2021. Carl Blowers was the only guest. All requirements have been met. The property's address has been changed from 101 11th St to 202 S Franklin St. The owners hope to close on their mortgage before the end of the month and starts construction. The old house has been taken down and there were no changes since the last meeting. Chad Hendrickson moved to accept the final resolution, second by Carl Blowers. Motion carried, unanimously.

FLXGateway Enterprises LLC Lease Agreement

Judy McKinney Cherry gave a summary of the lease agreement. John Terry moved to approve the final resolution, second by Laury Ward. Motion carried, unanimously.

Village Marina Restaurant RFP for Lease Update

Judy McKinney Cherry updated the IDA on the Village Marina Restaurant lease. There were four proposals in response to the RFP. They were reviewed and scored by the committee and scored. The highest score was Horseheads Brewing Company. The county asked the brewery to consider finding a restaurant. The brewery teamed up with another proposer that provides food and dolley service. The restaurant will be a sub-tenant of the brewery. At the brewery's discretion, other events will be promoted as the County and the IDA request. At the current stage of negotiation, there is a possibility that the tenant will pay everything upfront. The IDA can get the books so that the county can see the numbers to learn more about the financial aspect of this partnership. The lease term is from April 15, 2022 to October 31, 2022. The brewery can quickly get the licenses, but the challenge is for the gas line being put back to run certain parts of the facility. The previous tenant followed their lease and took everything out.

Margaret Lawrence moved, second by Laury Ward. Motion carried, unanimously.

Broadband

Kristin Van Horn reported that we received some data and preliminary reports. In the next few weeks the county will start looking at the map and data in terms of locations considered underserved. Work is continuing in terms of identifying what gaps can be filled.

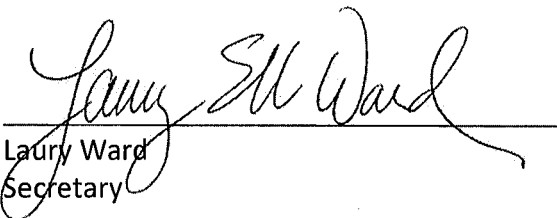
Camp Monterey

There are no updates.

Adjournment

A motion was made by John Terry to adjourn the meeting at 6:15 PM, second by Carl Blowers. Motion carried, unanimously.

Respectfully submitted,



Laury Ward
Secretary