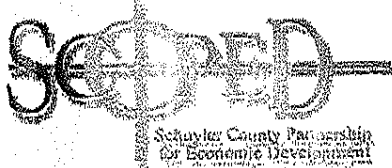


SCOPED - Schuyler County, NY



Focusing on the Schuyler County of the Future
SCOPED, 2 North Franklin St., Suite. 330
Watkins Glen NY 14891
607-535-4341 ~ info@scoped.biz

- Ⓞ Vision for the Future
- Ⓞ Quality of Place
- Ⓞ Economic Profile
- Ⓞ Workforce Development
- Ⓞ Business Resource Guide
- Ⓞ Economic Incentives
- Ⓞ Available Properties
- Ⓞ News & Updates
- Ⓞ Other Resources

SCIDA APPLICATION

***Fields marked with asterisk are required.
Your application can not be processed without them.**

ATTENTION APPLICANT - PRINT 2 COPIES OF THIS PAGE BEFORE YOU SUBMIT IT. 1) FOR YOUR RECORDS 2) SIGN AND MAIL WITH YOUR CHECK.
Upon completion of this application, clicking the "Submit my Application" button at the bottom of this page will automatically submit your application to the SCOPED office. Please review and ensure your application information is correct prior to submitting the application.

Some additional Resources

- [Chamber of Commerce](#)
- [Schuyler County Government](#)
- [Village of Watkins Glen](#)
- [S. Tier Center for Economic Growth and Development](#)
- [Small Business Administration Center](#)
- [watkinsglen.org/business index](#)
- [Map of Schuyler County](#)

I. APPLICANT INFORMATION

*Company Name: US Salt, LLC

*Address: P.O. Box 110 Salt Point Road

*City, *State, *Zip: Watkins Glen NY 14891

*Phone: 607-535-2721 ext 223

Fax: 607-535-2911

*Email Address: parryafussalllc.com

*FEIN#: 59-35205498

*Contact Person: Al Parry

Principal Owners/Officers/Directors:
Email us with additional owners if necessary

List owners with 15% or more in equity holdings with percentage ownership

	NAME	%
1.	Demetree Salt Holdings, LLC	100
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		

Corporate Structure - attach schematics if Applicant is a subsidiary or otherwise affiliated with another entity.

- Corporation
- Partnership
- General Partnership:
Number of General Partners: _____
- Limited Partnership:

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Number of Limited Partners:

: Limited Liability Company/Partnership

: Sole Proprietorship

If a Corporation, Partnership, Limited Liability company/Partnership

1997, 7/2004 Date of Establishment:

Kansas Place of Organization:

Yes If foreign organization, is the applicant authorized to do business in the State of New York?:

APPLICANT'S COUNSEL

Counsel Name: Frank Brady

Address: 10955 Lowell, Suite 800

City, State, Zip: Overland Park KS 66210

Phone: 913-253-2209

Fax: 913-253-2201

II. PROJECT INFORMATION

A. Describe the proposed acquisitions, construction or reconstruction and describe the costs and expenditures expected.

Construction of a \$16.8 million state of the art wood fired biomass boiler plant that utilizes fluidized bed boiler technology. The wood fuel will consist of residual forest waste, will be considered a renewable fuel source, and will be supplied from local resources.

COST BENEFIT ANALYSIS:

Costs - Financial Assistance

\$ see attached : Estimated Sales Tax Exemption

\$: Estimated Mortgage Tax Exemption

\$: Estimated Property Tax Abatement

\$: Estimated Interest Savings IRB Issue

Benefits - Economic Development

180 : Jobs Created

130 : Jobs Retained

\$ 16 million : Private Funds Invested

\$ 6 million : Other Benefits

B. Project Address: Salt Point road
Watkins Glen, NY

C. Utilities on Site:

Water Electric

Gas Sanitary/Storm Sewer

D. Present Legal Owner of Site: Demetree Salt Holdings, LLC

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If other than Applicant,
by what means will the
site be acquired for this
project

E. Zoning of Project Site

Current Zoning: Manufacturing

Proposed Zoning: Manufacturing

F. Are Variances
Needed: No

G. Principal use of
Project upon completion: Renewable energy source

No : H. Will the project result in the removal of a plant or
facility of the Applicant from one area of the State of New
York to another?

No : Will the project result in the removal of a plant or facility
of another proposed occupant of the project from one area
of the State of New York to another?

No : Will the project result in the abandonment of one or more
plants or facilities located in the State of New York?

I. Estimate how many construction/Permanent jobs will be created or retained as a
result of the project?:

Construction : 100 Permanent : 80 Retained : 130

J. Financial Assistance being applied for.

- Real Property Tax Abatement see attached \$ Est. Value
- Mortgage Tax Exemption \$ Est. Value
- Sales and Use Tax Exemption \$ Est. Value
- Issuance by the Agency of Tax Exempt Bonds \$ Est. Value

K. Project Costs (Estimates)

- \$: Land
- \$ 2,000,000 : Building
- \$ 8,000,000 : Equipment
- \$ 100,000 : Soft Goods
- \$ 6,680,000 : Other
- \$ 16,780,000 : Total

III. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

A) Job Listings. In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.

B) First Consideration for Employment. In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if

the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.

C) Annual Sales Tax Filings. In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.

D) Annual Employment Reports. The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.

E) Absence of Conflicts of Interest. The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

na

Conflicts of Interest:

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that the Agency will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Applicant: US Salt, LLC

By: Gerry Murphy

Title: President/Chief Executive Officer

Submit my Application

Clear the Form

This Application should be submitted with a \$250.00 application fee to Schuyler County Industrial Development Agency, c/o SCOPED, 2 North Franklin Street, Suite 330, Watkins Glen NY 14891.

The Agency will collect a 1% fee at the time of closing.

A Signed copy of this application must be on file before the transaction can take place.

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